



Global Pro Bono Network: Network Developer

Overview

The Global Pro Bono Network (GPBN) is a collective of pro bono service providers, or “pro bono intermediaries”, who link together individuals volunteering their services with social sector organizations otherwise not able to access them. Collectively, we support civic engagement that brings positive social impacts to communities globally.

The Network was started in 2013 by the BMW Foundation – Herbert Quandt and the Taproot Foundation, and currently consists of start-ups through mature organizations, all working to promote, provide and expand pro bono in their regions. This brings together a diversity of organizations which can then accelerate the sharing of best practices and lessons learned. Realizing that pro bono makes new connections between communities, we foster inter-cultural exchange and develop new models for civic engagement globally.

Position Description

The Network Developer will primarily be responsible for planning, organizing, and implementing the fundraising activities as well as lead in developing strategic relationships for the continued development of the Global Pro Bono Network. The Developer will work closely with members of the Global Council, specifically, the Partner Relations Chair, and together they will develop the strategy to be implemented by the Developer. This is a new, virtual, position.

Specific accountabilities include (but are not limited to):

1. In partnership with the Partner Relations Chair, develop the fundraising goals and strategy to meet the stated goals
2. Identify and pursue innovative funding opportunities (including but not limited to sponsorships, grant opportunities, RFPs, and more)
3. Develop and implement fundraising initiatives (including but not limited to campaigns, events, drives, and more)
4. Prospect, develop, convert, and manage new corporate relationships and partnership opportunities
5. Serve as the liaison between the GPBN and the newly developed Partners Council
6. Mobilize, collaborate with, and coordinate fundraising efforts with network members
7. Individually and jointly (with members of the Global Council and/or Network members) represent the GPBN to internal and external stakeholders - this could include event attendance, conference participation, individual business development meetings, and more
8. Identify and pursue unique marketing and external visibility opportunities

Time Commitment

It is anticipated that the initial time commitment would be about **16 hours per week for one year**, with the option to review and extend/increase based on performance.



Qualifications

The successful candidate will:

- Have 4-6 years of successful fundraising leadership experience
- Have a Bachelor's degree
- Be solution-oriented and have an entrepreneurial spirit
- Be able to work autonomously with limited oversight, and have a collaborative work style based on open, transparent, continual communication, sharing, and inclusive decision-making
- Have excellent communication skills (written, verbal and interpersonal) and strong computer skills
- Have access to their own workspace and have access to reliable and stable internet and telephone connections

How to apply

Submit your CV and brief statement of interest (answering the question why you are applying to this position and briefly summarizing your fundraising successes to date) to jrenayloper@gmail.com with **“Network Developer Application”** in the subject line.